

**WE RECOGNIZE THE
FOLLOWING
UNIBUSINESS ALUMNI
WHO ARE CERTIFIED
GLOBAL BUSINESS
PROFESSIONALS**

Alex Mutschler, *Supply Chain Management* '09
 Anastasia Kalinina, *Russia, MBA*
 Anne Dvorsky, *Marketing* '07
 Anthony Rouse, *MACC* '12
 Brian Oligier, *Management* '07
 Cody Myers, *Finance* '07
 Darrick Snitker, *MACC* '10
 Donald Kamara, *Supply Chain Management* '10
 Jane Yagla, *Marketing* '08
 John Passet, *Supply Chain Management* '10
 Kelly Nessa, *Business Administration* '08
 Kyle Fintel, *Supply Chain Management* '09
 Lindsey Schneckloth, *Spanish and Marketing* '08
 Luis Fonseca, *Honduras, MBA* '07
 Nick Canby, *Supply Chain Management* '10
 Omar Medina Cuevas, *Supply Chain Mgmt* '07
 Pernell J. Cezar, *Finance* '10
 Pasha Egayan, *Russia, Marketing/Sales* '07
 Ryan Hamilton, *Supply Chain Management* '08
 Samuel Muzak, *Economics/Business* '10
 Tim Steffensmeier, *Supply Chain Management* '10
 Tingqiao Zhang, *China, Finance* '09
 Travis Byers, *Finance* '08
 Yoon-Hee Cho, *Korea, pre-MBA* '07
 Yue Lin, *China, MBA*
 Yunlei Gu, *China, Finance* '09
 Zhibin Wang, *MBA* '11
 Ryan Coomes, *Supply Chain Management* '13
 Amanda Severson, *Supply Chain Management* '13
 Andrea Schmertmann, *Supply Chain Management* '13



Cayla Perry, Emily Althoff, and Victor Sanchez work with a team of students in Brazil on an import/export project. The projects are part of the learning experience in the Global Trade Practices course offered to assist students to gain the knowledge required to become a CGBP.

**UNIVERSITY OF
NORTHERN IOWA**

UNIBusiness Global Opportunities
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**PROFESSIONAL
CERTIFICATION**

UNIBusiness
 UNIVERSITY OF NORTHERN IOWA
 COLLEGE OF BUSINESS ADMINISTRATION





Professional Credentials

Validate the international knowledge you have gained while a UNIBusiness student by earning a recognized professional certification, the NASBITE Certified Global Business Professional (CGBP) credential. Earning NASBITE's certification demonstrates an individual's ability to conduct business globally. For candidates focused on international trade or supply chain, the certification confirms knowledge equal to two years of work experience in the field. For new graduates, the certification provides credibility for employers and clients. For companies, it assures that employees are able to practice global business at the professional level required in today's competitive environment. For more information about the certification including a list of all CGBPs around the globe, visit www.nasbite.org.

UNIBusiness is pleased to offer the course Global Trade Practices which helps prepare students for the certification exam. The University of Northern Iowa has more students to have earned the CGBP credential than any other university.

Consider enrolling in the Global Trade Practices course to set yourself apart from other graduates interested in International Business opportunities. Contact Chris Schrage at schragec@uni.edu or by calling 319-273-2126 to find out more information. View the video at SupplyChainBrain

<http://www.supplychainbrain.com/content/the-library/videos/single-article/article/a-new-certification-for-global-business-managers/>



"My CGBP certification has given me a professional competitive advantage among my peers that allows me to plan, mitigate and execute our global challenges and strategies as our customers grow outside of the U.S."

– **Omar Medina**, (Management '07) Metals Procurement Agent Rockwell Collins

"We are just now starting to work on a project with ADM's positioning within Mexico. My manager and a few other managers are working on the project. I think I'll get to help with the research because of the CGBP. Most people have no idea where to start on international research. I'm pumped!! And, yes, I think the CGBP helped me get my job."

– **Jane Yagla**, (Marketing 08) ADM



ESP International
Cedar Rapids, Iowa

"ESP International has been involved in global trade for a number of years. Within the last year we have hired two individuals from the University of Northern Iowa who have earned the NASBITE CGBP. It is a huge benefit to have someone start and understand what ESP International is involved in and have familiarity with the global supply chain terms. We believe that these individuals have a significant advantage over other individuals who have not earned the global business certification or have not received specific supply chain education."

– **Jeff Hamilton**, President & CEO ESP International

"As the largest privately owned international freight forwarder and US Customs Broker based in the United States, bringing new talent into our industry is a unique challenge. We are aggressively seeking the best and brightest talent that is available to us. However, we are looking for college graduates who have demonstrated a genuine passion for international business. The work required by students to complete the CGBP credential verifies that the individual wants a career with a dynamic, international company like ours."

– **Stephen J Puleio**, Southwest Regional Manager, Phoenix International Freight Services, Ltd.